Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

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In the Matter of	
Telephone Company-Cable Television Cross Ownership Rules,) CC Docket No. 87-266
Sections 63.54-63.58	DOCKET FILE COPY ORIGINAL
and	
Amendments of Parts 32, 36, 61, 64, and 69 of the Commission's Rules to Establish and Implement Regulatory Procedures for Video Dialtone Service) (RM-8221)
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REPLY OF THE INDEPENDENT DATA COMMUNICATIONS MANUFACTURERS ASSOCIATION, INC.

The Independent Data Communications Manufacturers Association, Inc. ("IDCMA"), by its attorneys, hereby replies to the comments that were filed in the above-captioned proceeding on December 16, 1994.

IDCMA specifically replies to an assertion by AT&T that it may be necessary to change the Commission's customer premise equipment ("CPE") rules as they apply to video dialtone service. AT&T notes, accurately, that set-top devices that may be used in connection with some video dialtone service are located on customer premises and, under the CPE rules, must be offered on an untariffed, unbundled basis under the CPE rules. AT&T

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¹ AT&T Corp. Comments at 5 n.2.

² <u>See</u> 47 C.F.R. § 64.702(e) (1993).

then concludes, without explanation, that the viability of video dialtone service could be affected by the inability of the service provider to bundle set-top devices with video dialtone service.³ IDCMA strongly disagrees.

The Commission's CPE rules, which require the unbundled and unregulated provisioning of CPE and the disclosure of network interface information to permit interoperation of CPE and the network, are the bedrock of the Commission's pro-competitive CPE policy. The CPE rules have fostered a robust CPE market. The benefits to consumers have been numerous: lower prices, increased quality, increased choice, new and innovative technology, and a flourishing export market. The rules also promote "inter-modal competition" between network-based and equipment-based solutions to consumers' communications needs. The Commission recently acknowledged the importance of its CPE rules.

The underlying rationale for the Commission's procompetitive CPE policies and rules remains as valid today as it was during the Computer II Decisions. The classification of user-providable equipment as unregulated CPE has benefitted data communications network users in numerous way. The resulting increased competition among manufacturers has driven improvements in equipment quality. lowered CPE prices, and improved the performance of users' data communications networks. These policies have also created new job opportunities in several related sectors of the economy.⁴

The CPE rules will bring the benefits of competition to video dialtone subscribers, just as they have benefitted voice and data communications and service users.

AT&T Comments at 5 n.2.

⁴ NYNEX Telephone Companies, Tariff F.C.C. No. 1, Transmittal No. 127, 9 FCC Rcd 1608, 1608 (1994)

The elimination of the CPE rules would allow the cross-subsidization of CPE when provided by local exchange carriers ("LECs") Under the <u>Joint Cost Order</u>, LECs must separate costs for regulated and unregulated activities. These rules were instituted to make it difficult for LECs to use revenue for monopoly local exchange service to cross-subsidize competitive activities, such as CPE provisioning, by keeping those costs outside of the carriers' regulated accounts. If the CPE rules do not apply, these costs will be placed back in the regulated accounts thereby facilitating cross-subsidization. This would eliminate fair and effective competition in video dialtone CPE.

Separation of Costs of Regulated Telephone Service from Costs of Non-Regulated Activities 2 FCC Rcd 1298 (1987), recon. 2 FCC Rcd 6283 (1987), further recon. 3 FCC Rcd 6701 (1988).

AT&T presents no rationale for a change in video dialtone CPE rules.

IDCMA can see no reason why the Commission should foreclose competition in the provision of video dialtone CPE. The Commission, therefore, should not entertain AT&T's suggestion.

Respectfully submitted,

INDEPENDENT DATA COMMUNICATIONS MANUFACTURERS ASSOCIATION, INC.

Herbert E. Marks

Jeffrey A. Campbell

Squire, Sanders & Dempsey 1201 Pennsylvania Avenue, N.W.

P.O. Box 407

Washington, D.C. 20044

(202) 626-6600

January 17, 1995

CERTIFICATE OF SERVICE

I, Christopher Tygh, do hereby certify that copies of the foregoing Reply of the Independent Data Communications Manufacturers Association, Inc., in Docket No. 87-266 and RM-8221, were sent via first class mail, postage paid, to the following on this 17th day of January, 1995:

Christopher Tygh

Mark C. Rosenblum Robert J. McKee AT&T Room 3244J1 295 North Maple Avenue Basking Ridge, NJ 07920

Lawrence W. Secrest, III Philip V. Permut Peter D. Ross Rosemary C. Harold Wiley, Rein & Fielding 1776 K Street, N.W. Washington, DC 20006

Frank W. Lloyd Kecia Boney Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. 701 Pennsylvania Avenue, NW Suite 900 Washington, D.C. 20004

Thomas K. Steel, Jr.
Vice President and
General Counsel
New England Cable
Television Association
100 Grandview Road, Suite 201
Braintree, MA 02184

Bradley Stillman Consumer Federation of America 1424 16th Street, N.W. Washington, DC 20036 Jeff Treeman Kim Koontz Bayliss United Video, UVSG Company One Technology Plaza 7140 South Lewis Avenue Tulsa, OK 74136

Alan J. Gardner
Jerry Yanowitz
Jeffrey Sinsheimer
California Cable Television
Association
4341 Piedmont Avenue
P.O. Box 11080
Oakland, CA 94611

Frank W. Lloyd Kecia Boney Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. 701 Pennsylvania Avenue, NW Suite 900 Washington, D.C. 20004

Sherwin Grossman
President
Community Broadcasters
Association
c/o Irwin & Campbell, P.C.
1320-18th Street, N.W., Suite 400
Washington, DC 20036

Jill Lesser Civic Media Project of People For the American Way and Media Access Project 2000 M Street, N.W. Washington, DC 20036 Angela Campbell
Ilene Penn
Institute for Public Representation
Georgetown Universition Law Center
400 New Jersey Avenue, N.W
Washington, DC 20001

Andrew Jay Schwartzman Media Access Project 2000 M Street, N.W. Washington, DC 20036

Daryl L. Avery
Josephine S. Simmons
Public Service Commission of the
District of Columbia
450 Fifth Street, N.W.
Washington, DC 20001

Henry Rivera Ginsburg, Feldman and Bress 1250 Connecticut Avenue, N.W. Washington, DC 20036

Rodney L. Joyce Ginsburg, Feldman and Bress 1250 Connecticut Avenue, N.W Washington, DC 20036 Madelyn M. Dematteo Alfred J. Brunetti The Southern New England Telephone Company 227 Church Street New Haven, CT 06506

Paul Glist John Davidson Thomas Cole, Raywid & Braverman, L.L.P. 1919 Pennsylvania Avenue, N.W Suite 200 Washington, DC 20006 Marilyn Mohrman-Gillis Lonna Thompson The Association of America's Public Television Stations 1350 Connecticut Avenue, N.W. Suite 200 Washington, DC 20006

Jonathan D. Blake
John duffy
Alane C. Weixel
Covington & Burling
1201 Pennsylvania Avenue, N.W
P.O. Box 7566
Washington, DC 20044-7566

Henry L. Baumann
Jack N. Goodman
Terry L. Etter
National Association of
Broadcasters
1771 N Street, N.W.
Washington, DC 20036

Norman M. Sinel Stephanie M. Phillipps William E. Cook, Jr. Arnold & Porter 1200 New Hampshire Avenue, N.W Washington, DC 20036

Howard J. Symons Christopher J. Harvie Tara M. Corvo Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C. 701 Pennsylvania Avenue. N.W Washington, DC 20004

Ward W. Wueste, Jr., HQE03J43 John F. Raposa, HQE03J27 GTE Service Corporation P.O. Box 152092 Irving, TX 75015-2092

James D. Ellis
Paula J. Fulks
Southwestern Bell Corporation
175 E. Houston
Room 1212
San Antonio, TX 78217

Herbert E. Marks
Jonathan Jacob Nadler
Compaq Computer Corporation
Squire, Sanders & Dempsey
1201 Pennsylvania Avenue, N.W
Washington, DC 20044

John D. Seiver T. Scott Thompson Cole, Raywid & Braverman, L.L.P. 1919 Pennsylvania Avenue, N.W. Suite 200 Washington, DC 20006

Daniel L. Brenner
Neal M. Goldberg
David L. Nicoll
The National Cable Television
Association, Inc.
1724 Massachusetts Avenue, N.W.
Washington, DC 20036

Gail L. Polivy 1850 M Street, N.W. Suite 1200 Washington, DC 20036

Jeffrey S. Hops, Esq. Direct, Government Relations Alliance for community Media 666 11th Street, N.W. Suite 806 Washington, DC 20001

Barbara N. McLennan George A. Hanover Consumer Electronics Group Electronic Industries Association 2001 Pennsylvania Avenue, N.W. Washington, DC 20006